



Knights of Columbus

St. John Fisher Council #12856

March 5, 2018 Meeting Minutes

Business meeting March 5, 2018 held at St. Thomas More

The meeting was called to order at 7:00 by Worthy GK Ed Gerard

Warden: That Membership cards are held by all in attendance was confirmed by acting Warden

Opening Prayers and Pledge of Allegiance: Led by WGK Ed Gerard

Officers Roll Call results: With the exception of Father Felix, Wes Heir and Ken Costigan who were excused, all other officers were present.

Opening Ode: Sung

Introduction of Dignitaries: Field Agent Louis White and all past Grand Knights were recognized

Previous Minutes: All were asked if there were any corrections to the minutes that had been sent. A motion was made seconded and passed to approve minutes as written

Report of Admission Committee and Reading of Applications: Ken Pritchett reported Two transfers, Fred Kramer and Brian Lynch and one new applicant, Scott Frier a married member of St James

A motion was made seconded and passed to approve the transfers and the new application as read

Ed Gerard's report as follows:

- Thank you goes out to Jim Sullivan and volunteers for setting up Market on the Move event the second Saturday of February.
- Thank you goes out to Ken Pritchett, Bill Patterson and Alfred Albion for help in transport of Priests to the Annual K of C Priest Appreciation Dinner on February 9th.
- Thank you Rich Miller and Brian Ferber and all brother knight volunteers for making the Fish Fry events at St. James Parish a success.
- Thank you for all you Brother Knight's who helped make the first Car Show event at St. Thomas More parish a success in support of the youth group Teens United in Faith.
- Thanks to all 10 Rosary prayer warriors who participated in First Sunday Rosary at Planned Parenthood Clinic on March 4th.
- Thank to the 8 volunteers for assistance on first Sunday Operation Wheelchair event at the Veterans home on March 4th.
- Thanks out goes out to Dick Milanese for the March newsletter which keeps you informed.
- The Easter Sunday events will require a coordinated effort with Parking at St. Thomas More Parish
- First Sunday Rosary at Planned Parenthood and Operation Wheelchair at the Veterans home.
- The Market on the move event in March has been cancelled.
- The St. James fish fry, conducted each Friday during lent, event dates for March are 9th, 16th and concluding on the 23rd.
- Retreat at St. Joseph youth camp. Dates available; May 5th & 6th, May 12th & 13th, July 21st & 22nd and October 6th & 7th. The best weather is during July.

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- Our January Knight of the month is Mike McManus and our Family of the Month is Darrell and Ciss Butlett
- Darrell Butlett is celebrating 50 years as a Knight

Chaplain's report: Deacon Sal shared that Sunday was the third Sunday of Lent. During the Gospel Jesus was using a whip to chase away the Sheep and cattle and all that which is not really His style. He went on to say that we need to allow Jesus to whip us to pull out our sins from our soul to cleanse us to prepare us for Easter. What Jesus was doing was addressing the two rival parties, the High priest Caiaphas and the Sanhedrin argued. Caiaphas was allowing his pals to sell things for sacrifices whereas others would have to travel to a valley about 3 miles away. There were thousands of people who came on feast days all who wanted something to sacrifice. There were hundreds of sheep and cattle along with the vendors selling them causing a lot of noise and creating a messy and smelly situation. There were doves in cages as well. Jesus walked in to His Father's house and got angry about this situation so he grabbed a whip and chased them out. Deacon Sal went on to say that we have to get the "sheep" and the "cattle" out of ourselves, the sins of the little white lies we tell all the time, the sins of despair and gossip and things like that. We have to let Jesus clean us out to prepare us for Easter.

Deacon Sal wanted to thank all who helped with the car show. He thanked for the monetary support and those who came out and helped out. He presented a plaque thanking the St John Fisher Council for their help with the car show. In addition he offered for all to take a gift bag that they had left over as well as the car dash plaques.

They will be having another show next year on February 16th. They are looking at about 200 cars in the show and more cars for us to park.

Treasurer's Report:

Rich reported the beginning and final balance in the account.

There is also about \$200 in one pay pal account and \$220 in another pay pal account that he has to figure out how to transfer them into the account

An update on the Fish fry is that we are on track for around \$6000 like last year

Reading of Bills and Communications: Worthy FINSEC Hal Pawlowski read the bills that had to be introduced at this meeting.

At this time WGK Ed shared a letter from Supreme he received this week. He quoted Archbishop Fulton J Sheen who said that unless there is a Good Friday in your life there can be no Easter Sunday. He went on to encourage us to attend Good Friday services and to encourage other to do so as well.

A motion was made seconded and passed to pay the bills

Report of Auditor's and Trustees: Reported that the vouchers were reviewed and everything is in order and they have signed off on them. The audit has been completed

Chancellor's Report: Bob Myers said that there were no cards this month for the 4 seminarians who we support

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Bob shared a story about vocations we may not really be aware of. All of us have stocks and most often do not really get involved with annual stockholder meetings because we are not likely to be heard. However a coalition of shareholders have a much better possibility of having their voices heard. Such is the case with several groups who own more than \$653 billion in assets of various companies. By having large holdings these groups have much more likely to be heard with respect to social issues. These groups are largely made up of Catholic nuns from various orders throughout the country. They asked Dick's sports to reevaluate their sales of assault rifles to civilians. Dick's CEO announced that they will up the age limit to purchase such weapons to 21 and older. Last year a climate proposal on the ballot for Exxon led by Sister Nora Nash director of corporate responsibility for the Sisters of St Francis in Philadelphia garnered 62% support. This was a stunning reversal from prior efforts by the religious group that failed to win majority vote.

Bob went on to pass around copies of one of the proposals, a joint statement that was sent to banks throughout the world who are financing the Dakota Access Pipeline. In the statement, they encourage the banks to "address or support the Standing Rock Sioux Tribe's request for a reroute of the Dakota Access Pipeline (DAPL) to avoid their treaty territory."

Bob shared that he isn't making a statement about the social issues; he just felt that it was interesting that these nuns are getting involved. They are literally putting their money where their mouth is.

Report of Service Program Committees:

Membership Director:

One member, per council, per month:

Brother Ken Pritchett, our membership director, reminded us that we should wear our name badges and shirts. Doing so helps people recognize us. This is how a lot of the transfers have happened.

We do have new shirts and the shirt did not have pockets because the person who took the order forgot to identify them as having pockets so the owner donated the 10 without pockets and will make more to replace them. If we owe you a shirt, that is to say that if you are a new member and you have attended meetings and event and have not gotten a shirt please ask. We do not have records of those folks so please speak up if we owe you a shirt.

Normally they cost \$25 per shirt.

Next Local 1st Degree:

Council: 11738

When: Saturday March 10, 2018

Where: St. Helens Church, 5510 W Cholla St., Glendale, AZ

Next Local 2nd/3rd Degree:

Council: 11738

When: Saturday March 10, 2018

Where: St. Helens Church, 5510 W Cholla St., Glendale, AZ

Next Local 4th Degree:

Phoenix Fourth Degree Exemplification, Phoenix, AZ, Saturday June 9, 2018

Worthy Advocate: WGK Ed Gerard asked Darrel Butlett for advice for delegates and was told that they had to be chosen using a vote process. A motion was made seconded and passed to have the WGK and WDGK as delegates and Tyson Gentz as first alternate and Ken Pritchett as second alternate delegates to the State Meeting on May 18th and 19th in Tucson.

Note from Recorder: The church reports were given after the fundraising portion but will be addressed here in the normal location in the minutes to decrease possible confusion (48:29 is the time in the recording)

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St. James Report: Ken Pritchett shared the following:

- The Lenten Mission will be given by Jesse Romero who is an awesome speaker on March 12th at 9:00 AM or 7:00 PM. On March 13th it will be at 7:00 PM the same talk will be given in Spanish
- There are three more Fish Fry's coming up. All help is appreciated but it would be nice to have more help a little later for cleanup
- Stations of the Cross will be each Friday at 7:00 pm. On March the stations will be led by the Men's fellowship at St James along with the Knights of Columbus so please consider joining us and John Ingram Sr will be the contact
- St James one day festival is coming up on April 14th so please put it on your calendars.
- The next Pro life ministry meeting will be on Tuesday March 13th

St. Thomas More Report: Rich Miller reminded us that Easter parking is coming up and all help will be greatly appreciated. Darrel's wife along with Deacon Richard's wife will provide breakfast. Help is needed any time after 8:00 am.

WGK reminded us that we need to schedule a Council membership drive at each of our churches. He is hoping that we can get some support from our Field Agent Louis White.

A suggestion was made to have it at the festival. Ed reminded us that Alfred has a movie "Become a Knight". Ed would like it if Louis White would share about the four pillars of insurance to show them what we do. We want to encourage them to become Knights and to take advantage of the insurance, the best in the world.

There are still crosses from the Holy Land available for sale.

Rummage sale ministry has asked for some help to improve their storage capability by helping them acquire another storage shed that is for sale. We had discussed it at the officer's meeting and initially Ed said that he would entertain a motion to help them. Unfortunately the storage shed that was on sale by Tyson's company has been sold. The issue was tabled for now. If Tyson has another shed in the future then we will discuss it at that time.

Recorder note: Because this report was performed out of order but the recorder left the minutes in the standard format at this point during the meeting we went to new business (55:27 is the time in the recording)

Council Directors:

Adopt-a-street: WGK Ed shared that next Adopt-a-Street is this Saturday March 10th at 7:00 am. We need help from volunteers to pick up trash from 67th Avenue to 59th avenue on this side of Beardsley, meet by Panera Bread Company at 67th avenue and Beardsley. This occurs on the second Saturday of the month every other month.

The Veterans' Home: The first Sunday of the month 9:15 AM at 3rd Street and Indian School. Our next scheduled day is Sunday, April 1st. It is expected that it will be busy because it is Easter

Pray the Rosary at Planned Parenthood (Abortion) Clinic: The first Sunday of every month is our turn to pray the Rosary led by Ken Pritchett in front of the Planned Parenthood clinic on 5771 W Eugie Ave just east of 59th Ave from 8:00 to 9:00 AM. The next one will be also be on Easter Sunday April 1st

Fund Raising:

Joe Kosikowski shared that he has been working with Hal to update our web site. His daughter works for a company and her job is web site design. He is proposing to make some changes to the process for making payments or donations on line. His daughter is willing to re-do the entire web site if we are

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interested. We need help getting product for the raffles. If you go to restaurants etc please ask for their help with donations. He is going to send out notices and fliers via email along with details. The event will be on May 5th. Donations must be received by April 24th to be able to get them into the program. Additionally if there are folks who would like to provide a sponsorship for \$100 to \$1000 please ask them to participate. \$100 will get you in the program and from there on the advertising at the tournament. Sponsorship details are on the web site.

Last year we made about \$9000 for the Youth Camp. This year the proceeds will go into our kitty to cover the loss of the concession income to be used for future charitable donations. They still need help preparing for the event and will also need help on the day of the event.

Deacon Sal suggested that we put a letter signed by the Grand Knight together to use to entice supporters. In preparation for the car show they got many donations using this process. Deacon Sal will send a copy of the letter via email to the committee.

More details were discussed about the 'day of' events.

Note from Recorder: The church reports were given here but will be addressed at the normal location in the minutes to decrease possible confusion (48:29 is the time in the recording, see page 4 this document)

Pro Life Report: No report

Habitat for humanity/food for the poor: No report

Family/Youth Director: No Report

New Business: *(back on track in recording 55:27 is the time in the recording)*

- K of C Free throw championship final round competition will completed March 10, 2018.
- We have had a request for a full page ad (\$150) for our Council in the PSA dinner program.
 - A motion was made seconded and passed to do so
- A request has been made that our Council sponsor a table for honorees at the PSA dinner at a cost of \$200.00.
 - A motion was made seconded and passed to do so
- A request for Food expenses for St. James Parish Neighborhood Fair at \$600.00.
 - A motion was made seconded and passed to do so
- Our next business meeting will be held on April 2, 2018, at St. Thomas More parish portable.

Report of the Fourth Degree:

Butch reminded us that we have the Public Service Appreciation (PSA) dinner and Blue Mass on April 21st. Although this is a fourth Degree event there is no reason why any brother can't help out at this event or even go to the dinner. The cost of the tickets is \$25 each and it is held at St Helen's church social hall

Field Agent's Report: Louis White shared that he has the membership numbers available for our Membership Director. Louis's shared that in his role as assistant general agent he has had the opportunity to recruit new agents for the state. Since he started in January of last year there were 11 agents and now there are 15. They are looking to have consistency of having the same agent. His other role as agent is twofold, one is working with the councils and the other is actually sitting with the Knights and their wives to educate them. The other side of sitting with the Knight and his wife if married is to review what is available to with regards to benefits based on the needs of the individual. He generally has three types of meetings: one is to meet with a new member to educate them and their wives about what being a new Knight is about and going over what benefits are available for that family (or Knight if single); the second is to meet with insured Knights who already have product, to review where they are at and determine if they have additional needs or if they are over insured; the third is to meet with an associate member who doesn't currently use the benefits to review what is

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available and try to understand why they aren't taking advantage of the benefits and to see if there is a product that is a good fit for them.

Louis went on to share that they have four main products that the Knights work with:

- Life insurance, both permanent and term insurance. The difference between the two basically being the period of time that is covered. Term insurance is less cost and larger coverage and 98.5% of those insured outlive their term insurance. When time of need approaches most of the time he is delivering a whole life or permanent claim. In the time since he has been an agent he has delivered over 300 claims and only two of them were term insurance. Term is available and needed, but it is a temporary coverage plan. Permanent Life insurance or whole life has a death benefit like term insurance but it also has the ability to have living benefits; one being that it has cash value that you can access if needed and the other is that it can be converted to be annuitized and act as an additional retirement asset for you in your later years.
- The annuity program is for retirement. Annuity pays a guaranteed interest rate which has been earning anywhere between 2.25% to 3%. When comparing to a commercially available annuity when they are quoting 5% they are not including the loads and management fees so it is not really 5%. Additionally one of the most important advantages with the Knights of Columbus annuity is the Catholic influence. You know that the money you place in an annuity will be invested in companies that are in alignment with our Catholic faith.
- The third option they have is Long term Care. It allows you to have care, either at home or in a facility. This provides you with protection for yourself as well as your wife along with your assets (i.e. savings and 401K)
- The fourth option is Disability income for our members who are still working with a wife and kids to protect their income to be able to continue to support their family in the event that they become disabled

Louis went on to say that he could go on to talk about other things that they do for us i.e. legacy planning setting up funds for their children or grandchildren or what he refers to as "leave on or live on funds" money to protect or to set yourself up for annuitizing to offset your social security plan. There are different things you can strategize individually; these plans are meant to be viewed from an individual's perspective. Basically it really requires a discussion to determine your individual needs. Louis continued to say that Father McGivney founded the Knights of Columbus on our insurance program, not on the charity activities that we do. That is the basis of who we are, the widows and children's protection in those latter years. We do a great job with the various charitable events that we prepare for and support but the basis is the insurance program. We should reach out to those who are not insured. There are benefits that can be realized at a minimal cost if that is all the individual wants to do. It benefits the council, it benefits the family and it benefits your wife if something were to occur that we can still do activities that can help them.

Butch went on to say that one of the best benefits is that a fellow Knight is going to be with my wife to make sure that everything is ok. Knowing that if something was to happen to him it is a relief to know that it will be a brother Knight who will be there to help her.

Louis shared that we see a lot of things that the Knights do to help out on a large scale i.e. helping in the Middle East; helping out with flood victims etc. those dollars are coming from our insurance program. Louis pointed out that an insured brother, even if they do not participate in anything else, is helping out by paying their monthly premiums.

He finished up by sharing that he provides a planning workbook to help you to coordinate all of your important papers i.e. your will, your cemetery plot receipt etc. It is a good place to keep all of those

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things for those who come after you to help them prepare for activities when the time comes for you to go home.

Discussion followed and Louis reiterated that it is important to sit down with your insurance agent at least once a year if not every 6 months to review where you are and to see if any adjustments are recommended.

Ed shared that when his mom passed the first person there to help was a brother Knights of Columbus insurance agent and then the rest followed which really impressed him. He went on to say that we need to get the word out about this important benefit to both parishes and that if anyone has ideas on how to do that please speak up.

District Deputy's Report: No report

Before going on to the Good of the order a question was posed that there is a sponsor for the golf tournament who needs the 501c8 EIN number. It was noted that the number is on our tax form and Deacon Sal recommended that it be added to the letter mentioned earlier. Hal will find that number and provide it for inclusion in the donation letters.

Rich asked that someone else take on the responsibility of reporting the STM activities because he has too much going on. Deacon Sal will provide the information to Darrell who will make sure that it gets to our WGK for reporting at the council meetings

For the Good of the Order:

The prayer request was updated and read

Lecturer: Mike reminded us that as Knights we are all required to take the safe environment training every year after July 1st. Anyone who has completed the foundation course can renew on-line. Register online if needed. <http://www.safeenvironmenttraining.org/>

Chaplain's Summation: No report

Pot of Gold: Completed

Salutation Table: Removed

Closing Prayer: Led by Deacon Sal

Closing Ode: Dispensed

Meeting adjourned at 8:21